



**Riverside County
FY 2023 Continuum of Care (CoC) Program
Notice of Funding Opportunity (NOFO)**

Non-Mandatory Pre-Bid Workshop
Please enter your organization name in the chat box

Tuesday, August 1, 2023, 3:00-4:30pm

Notice

- ▶ The following presentation will be recorded for reference and uploaded to our CoC website.
- ▶ Unless you are speaking, it is requested that all attendees please mute your microphones during the meeting so that everyone can hear the meeting effectively.
- ▶ Please type any questions you may have in the chat box. We will answer as many as possible. All answers to questions will be posted on our CoC Program NOFO website.

Martha Samaniego
Senior Program Specialist
County of Riverside HWS CoC

WELCOME & INTRODUCTIONS

Continuum of Care Staff

Tanya Torno, Deputy Director

Natalis Ng, Administrative Services Officer

Martha Samaniego, Senior Program Specialist

Urban Initiatives

Pat Leslie, Consultant

Tanya Torno
Deputy Director
County of Riverside HWS CoC

AGENDA

1. What's New This Year
2. HUD's Homeless Policy and Program Priorities
3. E-Snaps Navigation
4. Available Funding including:
 - a. Annual Renewal Demand (ARD)
 - b. Domestic Violence Bonus (DV) Bonus
 - c. Continuum of Care (CoC) Bonus
5. Coordination with Housing and Healthcare
6. Reallocation
7. Expansion Project
8. Match
9. CoC Project Review and Ranking
10. Timeline and Important Dates
11. Local Evaluation Process

What's new this year...

1. Bonus Points will be provided for:
 - a. *Master Leasing*
 - b. *Permanent Supportive Housing*
 - c. *Applicant agency has at least one key decision-making position held by minority group (e.g., Hispanic, Black, Native American, Asian Pacific Islander, LGBTQ+, DV victim, etc.) or individuals with lived experience of homelessness*
 - d. *Applicant agency is committed to have person(s) with lived experience of homelessness in at least 20% of your Full Time Equivalent (FTE) of staff working under this proposed project*
2. Only projects that serve eligible individuals and families experiencing homelessness countywide will be considered
3. Bidders must submit responses and support documents for all areas that require Bidder's Responses in the RFP AND a PDF of the completed project application exported from e-snaps to CoC@rivco.org prior to the deadline of August 21, 2023 to be considered.



HUD's Homeless Policy Priorities and Program Highlights

Natalis Ng
Administrative Services Officer
County of Riverside HWS CoC

1. Ending Homelessness for All Persons

To end homelessness, CoCs should identify, engage and effectively serve all persons experiencing homelessness

CoCs should measure their performance based on local data that consider the challenges faced by all subpopulations experiencing homelessness (e.g., veterans, youth, families, chronic homelessness and people with disabilities)

CoCs should partner with housing, health care, and supportive services providers to expand housing options like PSH, housing subsidies and RRH

CoCs should use local data to determine the characteristics of individuals and families with the highest needs and longest experiences of homelessness to develop housing and supportive services tailored to their needs

2. Use a Housing First approach

Housing First prioritizes rapid placement and stabilization in permanent housing and does not have service participation requirements or preconditions.

- Funded projects should help individuals and families move quickly into permanent housing and CoCs should measure and help projects reduce the length of time people experience homelessness.
- CoC's should engage landlords and property owners to identify housing units available for rapid rehousing and permanent supportive housing participants, remove barriers to entry, and adopt client-centered service methods.
- HUD encourages CoCs to assess how well Housing First approaches are being implemented in their communities.

3. Reducing Unsheltered Homelessness

- The number of people experiencing unsheltered homelessness has risen significantly, including a rising number of encampments in many communities
- People living unsheltered have extremely high rates of physical and mental illness and substance use disorders
- CoCs should explore all available resources, including CoC and ESG funded assistance, housing subsidies, and supportive services to provide permanent housing options for people who are unsheltered.

4. Improving System Performance

CoCs are required to use:

System Performance Measures (SPM)

- Average length of homelessness
- Rates of returns to homelessness
- Rates of exits to permanent housing destinations

To determine how effectively they are serving people experiencing homelessness.

Coordinated Entry System (CES)

- Promotes participant choice
- Coordinates homeless assistance and mainstream housing and services to ensure people experiencing homelessness receive assistance quickly
- Makes homeless assistance open, inclusive and transparent

4. Improving System Performance (cont.)

Review all projects eligible for renewal in FY 2023 to determine their effectiveness in serving people experiencing homelessness, including cost-effectiveness.

Look for opportunities to implement continuous quality improvement and other process improvement strategies.

*This FY 2023 CoC NOFO significantly increases the points available for system performance rating factors.

5. Partnering with Housing, Health, and Service Agencies

CoCs are expected to improve how all available resources are utilized to end homelessness.

Maximize the use of mainstream and other community-based resources:

- Work closely with public and private healthcare organizations;
- Partner closely with PHAs and state and local housing organizations to utilize coordinated entry, develop housing units, and provide housing subsidies;
- Partner with local workforce development centers to improve employment opportunities; and
- Work with tribal organizations to ensure that tribal members can access CoC-funded assistance when a CoC's geographic area borders a tribal area.

6. Racial Equity

- Responses to preventing and ending homelessness should address racial inequities to ensure successful outcomes for all persons experiencing homelessness using proven approaches such as:
 - Developing a coordinated community response created in partnership with a racially diverse set of stakeholders and people experiencing homelessness
 - Partnering with organizations with experience serving underserved populations
- CoCs should review local policies, procedures, and processes with attention to identifying barriers that result in racial disparities and taking steps to eliminate barriers to improve racial equity and to address disparities.

7. Improving assistance to LGBTQ+ individuals

Address the needs of LGBTQ+, gender non-conforming and non-binary individuals and families in our planning processes

Ensure privacy, respect, safety, and access regardless of gender identity or sexual orientation

Consider partnering with organizations with expertise in serving LGBTQ+ populations

8. Persons with Lived Experience of Homelessness

Include persons with lived experience of homelessness in local planning process

Seek opportunities to hire people with lived experience

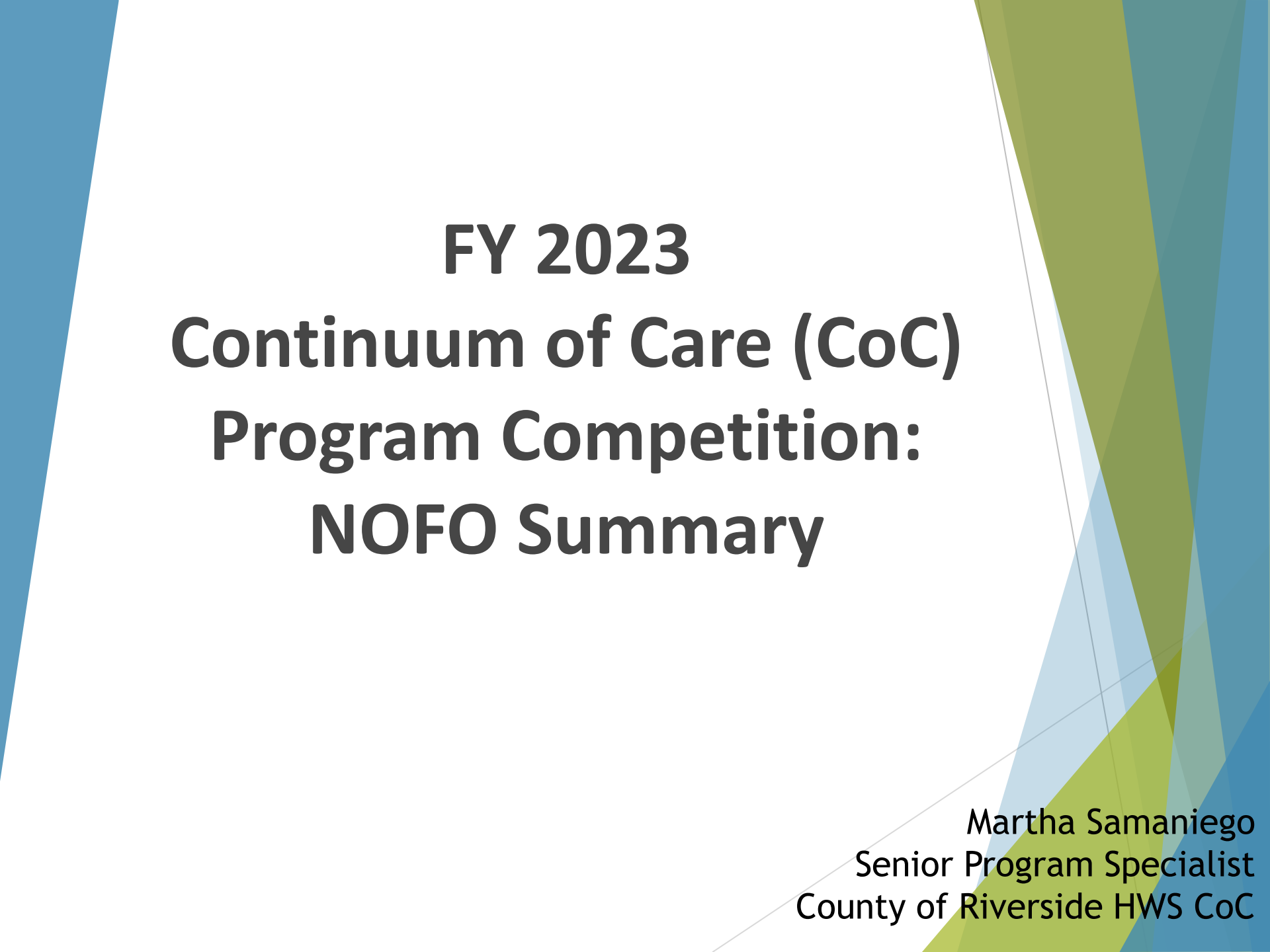
9. Increasing Affordable Housing Supply

Communicate with jurisdiction leaders, including for the development of Consolidated Plans, about the harmful effects of the lack of affordable housing, and should engage local leaders about steps such as zoning and land use reform that would increase the supply of affordable housing.

*This FY 2023 CoC NOFO awards points to CoCs that take steps to engage local leaders about increasing affordable housing supply.

E-snaps Navigation (live demonstration)

Pat Leslie
Consultant
Urban Initiative



FY 2023
Continuum of Care (CoC)
Program Competition:
NOFO Summary

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Available Funding

The U.S. Department of Housing and Urban Development (HUD) has made approximately \$3,134,000,000 available nationally under the CoC Program.

Funds available to Riverside County CoC include:	Allocation (estimated)
Estimated Annual Renewal Demand (ARD)	\$13,824,093
Domestic Violence (DV) Bonus	\$1,491,624
CoC Bonus	\$1,044,137

Annual Renewal Demand (ARD)

- Annual Renewal Demand (ARD) (\$13,824,093) is the total number of funds for all Riverside County CoC projects previously funded that are eligible for renewal.
- Eligible Renewal Project is a project that will be under grant agreement by December 31, 2024, and will have an expiration date in CY 2025 (between January 1, 2025, and December 31, 2025).
- Riverside County CoC has 19 projects eligible for renewal

Domestic Violence (DV) Bonus

(\$1,491,624)

HUD has made at least \$52,000,000 available nationally for Domestic Violence, Dating Violence, Sexual Assault, and Stalking Bonus (DV Bonus) projects.

To be considered for the DV Bonus, new projects must be:

- **Permanent Housing-Rapid Rehousing (PH-RRH)** projects dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking that are defined as homeless (24 CFR 578.3);
- **Joint Transitional Housing/Permanent Housing-Rapid Rehousing (TH/PH-RRH)** component projects dedicated to serving survivors of domestic violence, dating violence, sexual assault, or stalking who are defined as homeless (24 CFR 578.3); or
- **Supportive Services Only-Coordinated Entry (SSO-CE)** project to implement policies, procedures, and practices that equip the CoC's coordinated entry to better meet the needs of survivors of domestic violence, dating violence, sexual assault, or stalking.

Domestic Violence (DV) Bonus Cont.

Only one SSO-CE project can be submitted per CoC; however, there is no limit on the number of Permanent housing-rapid rehousing (PH-RRH) and Joint TH/PH-RRH projects provided that each application is for at least \$300,000.

DV Bonus funds can only be used to expand an existing renewal project if the expansion project is dedicated to survivors of domestic violence, dating violence, sexual assault, or stalking who qualify under paragraph (4) of the definition of homeless at 24 CFR 578.3; however, only the new project application for the expansion will be considered for DV Bonus funds.

Continuum of Care (CoC) Bonus (\$1,044,137)

CoC's may receive up to 14 points on the CoC application if the CoC priority listing included new project applications created through the CoC Bonus that utilizes housing vouchers and health care provided through an array of healthcare services providers

New Projects created through CoC Bonus include:

- **Permanent Housing-Permanent Supportive Housing (PH-PSH) projects;**
- **Permanent Housing-Rapid Rehousing (PH-RRH) Projects;**
- **Joint Transitional Housing/Permanent Housing-Rapid Rehousing (TH/PH-RRH) component projects;**

CoC Bonus Cont.

- **Dedicated Homeless Management Information System (HMIS)** project for the costs at 24 CFR 578.37(a)(4) that can only be carried out by the HMIS Lead, which is the recipient or subrecipient of an HMIS grant and is listed on the HMIS Lead form in the CoC Applicant Profile in e-snaps. Additionally, if the CoC has organizations within its geographical area that are victim service providers, the HMIS Lead, or subrecipient, may request HMIS funds for comparable database. Victim service providers may also request HMIS funds in their project application budgets to enter data into comparable database
- **Supportive Services Only-Coordinated Entry (SSO-CE)** project to develop or operate a centralized or coordinated assessment system

Coordination with Housing and Healthcare

Create projects that coordinate with housing providers and healthcare organizations to provide PSH and RRH

Leveraging Housing Resources

- Housing subsidies or subsidized housing units not funded through CoC or ESG programs
- In the case of PSH, provide at least 25 percent of units included in the project;
- In the case of RRH, serve at least 25 percent of the program participants anticipated to be served by the project.
- Formal written documents that demonstrates the number of subsidies or units being provided to support the project.

Coordination with Housing and Healthcare (Cont.)

Leveraging Healthcare Resources.

a written commitment from a health care organization that:

- in the case of a substance abuse treatment or recovery provider, will provide access to treatment or recovery services for all program participants who qualify and choose those services; or
- the value of assistance being provided is at least an amount that is equivalent to 25 percent of the funding being requested for the project, which will be covered by the healthcare organization.

Reallocation

Reallocation is a process CoCs use to shift funds in whole or part from existing eligible renewal projects to create one or more new projects without decreasing the CoC's ARD.

CoCs may submit new projects created through reallocation, CoC Bonus, or a combination of reallocation and CoC Bonus, new DV Bonus projects.

Reallocation (Cont.)

New projects created through Reallocation includes:

- Permanent Housing-Permanent Supportive Housing (PH-PSH) projects;
- Permanent Housing-Rapid Rehousing (PH-RRH) projects;
- Joint Transitional Housing/Permanent Housing-Rapid Rehousing (TH/PH-RRH) component projects;

Reallocation (Cont.)

New projects created through Reallocation also includes:

- Dedicated Homeless Management Information System (HMIS) project for the costs at 24 CFR 578.37(a)(4) that can only be carried out by the HMIS Lead, which is the recipient or subrecipient of an HMIS grant and is listed on the HMIS Lead form in the CoC Applicant Profile in *e-snaps*. Additionally, if the CoC has organizations within its geographic area that are victim service providers, the HMIS Lead, or subrecipient, may request HMIS funds for a comparable database. Victim service providers may also request HMIS funds in their project application budgets to enter data into a comparable database.
- Supportive Services Only-Coordinated Entry (SSO-CE) project to develop or operate a centralized or coordinated assessment system.

Expansion Project

Expansion is the process by which a renewal project applicant submits a new project application to expand its current operations by adding units, beds, persons served, services provided to existing program participants, or in the case of HMIS, increase the current HMIS activities within the CoC's geographic area.

HUD will allow project applicants to apply for a new expansion project through reallocation, CoC Bonus, and DV Bonus processes to expand existing projects to increase the number of units, persons served, services provided to existing program participants, or to add additional activities to HMIS and SSO-CE projects.

Expansion Project (Con't.)

If the new expansion project will expand an existing eligible CoC Program renewal project HUD will not fund capital costs (i.e., new constructions, rehabilitation, or acquisition) and will only allow 1-year funding requests.

DV Bonus funds can only be used to expand an existing renewal project if the expansion project is dedicated to survivors of domestic violence, dating violence, sexual assault, or stalking who qualify under paragraph (4) of the definition of homeless at 24 CFR 578.3; however, as explained in II.B.11.e, only the new project application for the expansion will be considered for DV Bonus funds.

MATCH

- The CoC Program requires a 25 percent match of the awarded grant amount minus funds for leasing. (*Note: Because HUD typically includes a slight increase in its award process to cover increase in Fair Market Rent. A 30% match of the project application amount is recommended to avoid rework for match.*)
- Cash or in-kind resources will satisfy the match requirement.
- All costs paid for with matching funds must be for activities that are eligible under the CoC Program, even if the recipient is not receiving CoC Program grant funds for that activity. Match resources may be from public (not statutorily prohibited by funding agency from being used as a match) or private resources.

Leverage

- Leverage is any amount over the 25% minimum Match provided to the CoC project.

Miscellaneous Notes

HUD will allow new projects to request 1 year of funding with a longer initial grant term not to exceed 18 months. HUD has determined that most new projects requesting 1 year of funding normally take approximately 3 to 6 months to begin fully operating the new project (e.g., hiring staff, developing partnerships with landowners if leasing or renting). Therefore, a new project requesting 1 year of funding may request a grant term of 12 months to 18 months that will allow for the additional start-up process. Any new projects requesting capital costs (i.e., new construction, acquisition, or rehabilitation) are not eligible for 1-year requests

Any new expansion project that is submitted to expand an eligible renewal CoC Program-funded project may only request a 1-year grant term, regardless of the project type.

2023 HUD NOFO APPLICATION TIMELINE

June 27 th	Letter of Intent	<ul style="list-style-type: none"> Deadline to submit Letter of Intent to Renew incl. Project Consolidation
TBD	Request For Proposals (RFP) Release Date	<ul style="list-style-type: none"> Release RFP Notify renewal projects to upload renewal applications to e-SNAPS
TBD <i>(approx. 1 week after RFP release date)</i>	Questions and Answers Period	<ul style="list-style-type: none"> Questions related to this RFP must be submitted to CoC@rivco.org by the deadline
Aug. 1 st	Non-Mandatory Pre-Bid Workshop	<ul style="list-style-type: none"> Conduct Non-Mandatory Pre-Bid Workshop
TBD <i>(approx. 2 business days after question due date)</i>	Posting of Responses to submitted questions	<ul style="list-style-type: none"> Posting of Responses to submitted questions on Riverside County Purchasing website and CoC NOFO website
Aug. 21 st	Request For Proposals (RFP) Submission Deadline	<ul style="list-style-type: none"> Deadline to submit renewal and new project applications in e-snaps
TBD <i>(around mid Sept 2023)</i>	Special Meeting - BOG	<ul style="list-style-type: none"> Approve renewal projects Approve new project(s) for Bonus and DV Bonus Project ranking for Tier 1 and Tier 2
TBD <i>(around mid Sept 2023)</i>	CoC Notification to Project Applicants	<ul style="list-style-type: none"> Notify in writing, all Bidders whether their application will be accepted and ranked on the CoC Priority Listing
Sept. 26 th	Application Completion	<ul style="list-style-type: none"> All projects completed in e-snaps
Sept 28 th	HUD Deadline for Application Submission	<ul style="list-style-type: none"> Submission of the entire application to HUD prior to HUD deadline of September 28th, 2023

Local Evaluation Process

Natalis Ng
Administrative Services Officer
County of Riverside HWS CoC

MINIMUM THRESHOLD REVIEW

- All new projects received by the application submission deadline shall receive a thorough Eligibility Threshold review.
- Eligibility Threshold evaluation will be comprised of the following subcategories:
 - *Registration in System of Award Management (SAM)*
 - *Valid Unique Entity Identifier (UEI)*
 - *No outstanding or delinquent federal debt*
 - *Not barred or suspended from doing business with federal agencies*
 - *Accounting System and financial management system meets 2 CFR200.302 standard*
 - *Disclosure of violations of federal criminal law*
 - *Commitment to serve eligible individuals and families experiencing homelessness countywide*

EVALUATION PROCESS

- A non-conflicted Independent Review Panel (IRP) will be convened to review proposals that have met the minimum threshold criteria.
- The IRP will score and rank each application using the scoring criteria.
- IRP result recommendations are planned to be presented for approval in the next BoG Meeting for inclusion in FY2023 CoC Program Competition Application.
- Final award selection will be made by HUD in early 2024.
- The County reserves the right to split or make the award that is most advantageous to the County.

RFP SCORING

The Independent Review Panel (IRP) will award a point value to each new and renewal project application using a **100-point scale**:

- Applicant Experience (10 Points)
- Project Design: Housing and Services (20 Points)
- System Compliance (20 Points)
- Fiscal Compliance (30 Points)
- HMIS Compliance (12 Points)
- HUD CoC Priorities and Requirements (2 Points)
- Hearth Act Compliance (6 Points)

LOCAL PREFERENCE BONUS POINTS

Local Preference Bonus Points will be given to project proposals that meet the following criteria for additional consideration:
(Total 20 Bonus Points)

- Master Leasing (5 Points)
- Permanent Supportive Housing (5 Points)
- Applicant agency has at least one key decision making position held by minority group (e.g. Hispanic, Black, Native American, Asian Pacific Islander, LGBTQ+, DV victim, etc.) or individuals with lived experience of homelessness (5 Points)
- Applicant agency is committed to have person(s) with lived experience of homelessness in at least 20% of your Full Time Equivalent (FTE) of staff working under this proposed project (5 Points)

Resources

- ▶ [Riverside County 2023 HUD CoC Program Competition](#)
- ▶ HUD's Resources:
 - ▶ [2023 HUD CoC NOFO](#)
 - ▶ [Continuum of Care Program Competition](#)
 - ▶ [How to Access Project Applications](#)
 - ▶ [Renewal Projects Detailed Instructions](#)
 - ▶ [Renewal Projects Navigational Guide](#) (Coming Soon)
 - ▶ [New Projects Detailed Instructions](#)
 - ▶ [New Projects Navigational Guide](#) (Coming Soon)
 - ▶ [FY 2023 Project Application FAQs](#)
- ▶ Supportive Services - [24 CFR Part 578.53](#)
- ▶ Operations - [24 CFR Part 578.55](#)
- ▶ HMIS - [24 CFR Part 578.57](#)

QUESTIONS

Additional questions after this workshop will need to be sent to CoC@rivco.org

THANK YOU!

Key Contacts:

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CoC Inbox coc@rivco.org